# OKC-BOMA Budget

| | Actual 2018 | BUDGET 2019 | JAN Actual | FEB Actual | MAR Actual | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **INCOME:** | | | | | | | | | | | | | | | |
| **4000 · DUES REVENUE** | | | | | | | | | | | | | | | |
| 4001 · Regular Members Dues | 30,925 | **28,805** | 32,665 | (790) | (4,160) | 0 | 0 | 595 | 495 | 0 | 0 | 1,190 | 595 | (1,785) | Dec-JE 2020 dues invoiced in 2019 |
| 4002 · Associate Member Dues | 69,990 | **69,685** | 79,910 | (1,290) | (14,890) | 695 | 1,390 | 2,085 | 595 | 595 | 595 | 2,085 | 2,780 | (4,865) | Dec-JE 2020 dues invoiced in 2019 |
| 4010 · Education | 4,475 | **4,000** | 0 | 0 | 0 | 0 | 0 | 0 | 4,000 | 0 | 0 | 0 | 0 | 0 | BOMI $800 x 5 |
| **Total 4000 · DUES REVENUE** | **105,390** | **102,490** | **112,575** | **(2,080)** | **(19,050)** | **695** | **1,390** | **2,680** | **5,090** | **595** | **595** | **3,275** | **3,375** | **(6,650)** | |
| | | | | | | | | | | | | | | | |
| **4100 · EVENT REVENUE** | | | | | | | | | | | | | | | |
| 4102 · Golf Tournament | 48,680 | **48,000** | 0 | 0 | 0 | 0 | 0 | 0 | 37,000 | 11,000 | 0 | 0 | 0 | 0 | |
| 4103 · Luncheon Revenue | 12,265 | **20,155** | 3,195 | 2,660 | 540 | 2,760 | 0 | 2,050 | 2,050 | 0 | 2,300 | 2,400 | 2,200 | 0 | monthly luncheons |
| 4105 · Trade Show/Seminar,Etc | 9,855 | **0** | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 4106 · PR/Community Events | 0 | **0** | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 4190 - Other Event Revenue | 8,600 | **7,955** | 0 | 225 | 2,030 | 2,300 | 1,800 | 0 | 0 | 0 | 0 | 0 | 1,600 | 0 | networking, Springfest, holiday guests |
| **Total 4100 · EVENT REVENUE** | **79,400** | **76,110** | **3,195** | **2,885** | **2,570** | **5,060** | **1,800** | **2,050** | **39,050** | **11,000** | **2,300** | **2,400** | **3,800** | **0** | |
| | | | | | | | | | | | | | | | |
| **4900 · OTHER REVENUE** | | | | | | | | | | | | | | | |
| 4902 Interest Income | 1,148 | **1,160** | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1,160 | interest on CD |
| 4906 Newsletter Sponsorship | 0 | **0** | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 4907 Website Sponsorship | 0 | **6,040** | 0 | 2,500 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3,540 | 0 | 2019-10 x $250, 2020- 12x $295 |
| 4909 Other Income | 368 | **370** | 0 | 0 | 0 | 0 | 370 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | Home Depot |
| **Total 4900 · OTHER REVENUE** | **1,516** | **7,570** | **0** | **2,500** | **0** | **0** | **370** | **0** | **0** | **0** | **0** | **0** | **3,540** | **1,160** | |
| | | | | | | | | | | | | | | | |
| **TOTAL INCOME** | **186,306** | **186,170** | **115,770** | **3,305** | **(16,480)** | **5,755** | **3,560** | **4,730** | **44,140** | **11,595** | **2,895** | **5,675** | **10,715** | **(5,490)** | |
| | | | | | | | | | | | | | | | |
| **EXPENSES:** | | | | | | | | | | | | | | | |
| **5000 · ADMINISTRATIVE** | | | | | | | | | | | | | | | |
| 5001- Bad Debt Expense | 0 | **0** | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5002-Bank/Crdt Card Charges | 2,946 | **2,996** | 446 | 323 | 392 | 180 | 100 | 75 | 150 | 180 | 600 | 175 | 225 | 150 | |
| 5012 · BAE Mileage | 0 | **0** | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5013 · BAE Contract Services | 39,000 | **37,000** | 3,250 | 3,250 | 3,250 | 3,250 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | Contract changes effective 5/1 |

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|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 5019 · BAE Other Services | 5,328 | **10,575** | 563 | 350 | 163 | 500 | 1,125 | 1,125 | 1,125 | 1,125 | 1,125 | 1,125 | 1,125 | 1,125 | Contract changes effective 5/1 |
| 5051 · Office Furniture/Décor | 0 | **0** | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5052 · Office Equip/Software | 425 | **250** | 0 | 0 | 0 | 50 | 0 | 0 | 200 | 0 | 0 | 0 | 0 | 0 | security, Office 365 + Exchange |
| 5053 · Office Space | 7,965 | **8,186** | 682 | 682 | 682 | 682 | 682 | 682 | 682 | 682 | 682 | 682 | 682 | 682 | |
| 5054 · Office Supplies | 560 | **516** | 0 | 156 | 0 | 40 | 40 | 40 | 40 | 40 | 40 | 40 | 40 | 40 | |
| 5061 · Parking | 24 | **0** | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5062 · Post Office Box | 120 | **134** | 0 | 0 | 134 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5063 · Postage | 57 | **60** | 0 | 20 | 0 | 0 | 10 | 0 | 10 | 0 | 10 | 0 | 10 | 0 | |
| 5064 · Printing | 162 | **90** | 0 | 0 | 0 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | |
| 5070 - Website Design/Hosting | 3,085 | **3,110** | 0 | 0 | 0 | 0 | 60 | 0 | 0 | 0 | 3,050 | 0 | 0 | 0 | domain renewals, MemberClicks |
| 5081 · Telephone/Internet | 1,850 | **2,065** | 172 | 172 | 172 | 172 | 172 | 172 | 172 | 172 | 172 | 172 | 172 | 172 | |
| 5090 - Office Move | 0 | **0** | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5099 · Other Misc. | 1,269 | **125** | 0 | 100 | 25 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | job listing |
| **Total 5000 · ADMINISTRATIVE** | **62,791** | **65,106** | **5,113** | **5,053** | **4,818** | **4,884** | **5,199** | **5,104** | **5,389** | **5,209** | **8,689** | **5,204** | **5,264** | **5,179** | |
| | | | | | | | | | | | | | | | |
| **5100 · ADVERTISING/MRKTIN(** | 1,719 | **2,000** | 0 | 0 | 2,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2019 SWC sponsor |
| | | | | | | | | | | | | | | | |
| **5200 · DUES/SUBSCRIPTIONS** | | | | | | | | | | | | | | | |
| **5210 · Boma International** | | | | | | | | | | | | | | | |
| 5211 · Industry Defense Fund | 1,390 | **1,390** | 0 | 0 | 0 | 0 | 1,300 | 0 | 0 | 90 | 0 | 0 | 0 | 0 | |
| 5212 · International Dues | 40,779 | **42,290** | 10,552 | 20,954 | 8,421 | 514 | 257 | 514 | 616 | 308 | 154 | 0 | 0 | 0 | Reduced dues July-Sept |
| 5213 · Publication Orders | 0 | **0** | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5219 · Boma Intl - Other | 0 | **0** | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| **Total 5210 · Boma International** | **42,169** | **43,680** | **10,552** | **20,954** | **8,421** | **514** | **1,557** | **514** | **616** | **398** | **154** | **0** | **0** | **0** | |
| 5220 · SW Region Dues | 0 | **0** | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5290 - Dues/Subscriptions-Other | 295 | **295** | 295 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| | | | | | | | | | | | | | | | |
| **Total 5200 · DUES** | **42,464** | **43,975** | **10,847** | **20,954** | **8,421** | **514** | **1,557** | **514** | **616** | **398** | **154** | **0** | **0** | **0** | |
| | | | | | | | | | | | | | | | |
| **5300 · CHARITABLE DONATIO** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | |

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|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **5330 · GOVERNMENT AFFAIRS** | | | | | | | | | | | | | | | |
| 5331 - Lobbyist Activity | 0 | **0** | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5333 - Information Service | 1,495 | **800** | 0 | 0 | 0 | 0 | 800 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | half-legislative tracking |
| 5335 - Advocacy Day & Misc. | 147 | **700** | 0 | 0 | 0 | 550 | 0 | 0 | 0 | 150 | 0 | 0 | 0 | 0 | Adv Day, district office visits |
| **Total 5330 - GOV'T AFFAIRS** | **1,642** | **1,500** | **0** | **0** | **0** | **550** | **800** | **0** | **0** | **150** | **0** | **0** | **0** | **0** | |
| | | | | | | | | | | | | | | | |
| **5400 · EDUCATION** | | | | | | | | | | | | | | | |
| 5401 · BOMI Courses | 3,517 | **3,000** | 0 | 0 | 0 | 0 | 0 | 0 | 3,000 | 0 | 0 | 0 | 0 | 0 | $600 x 5 |
| 5402 · Seminars | 0 | **0** | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5490 · Education - Other | 144 | **300** | 0 | 0 | 0 | 100 | 0 | 0 | 100 | 0 | 100 | 0 | 0 | 0 | refreshments for local education |
| **Total 5400 · EDUCATION** | **3,661** | **3,300** | **0** | **0** | **0** | **100** | **0** | **0** | **3,100** | **0** | **100** | **0** | **0** | **0** | |
| | | | | | | | | | | | | | | | |
| **5500 · EVENTS** | | | | | | | | | | | | | | | |
| 5501 · Annual Meeting/Holiday | 13,639 | **9,000** | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 9,000 | 0 | holiday event |
| 5502 · Annual Golf Tournament | 19,263 | **19,000** | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 18,700 | 300 | 0 | 0 | 0 | |
| 5511 - PR/Community Events | 0 | **0** | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5531 · Mgrs Meetings | 269 | **600** | 0 | 0 | 0 | 0 | 200 | 0 | 200 | 0 | 200 | 0 | 0 | 0 | |
| 5561 · Social/Networking | 119 | **500** | 0 | 0 | 0 | 150 | 0 | 0 | 200 | 0 | 0 | 150 | 0 | 0 | EP events |
| 5572 - Trade Show | 7,317 | **0** | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5590 · Events - Other | 5,701 | **4,413** | 0 | 0 | 1,133 | 0 | 3,280 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | March networking, Springfest |
| **Total 5500 · EVENTS** | **46,308** | **33,513** | **0** | **0** | **1,133** | **150** | **3,480** | **0** | **400** | **18,700** | **500** | **150** | **9,000** | **0** | |
| | | | | | | | | | | | | | | | |
| **5600 · GIFTS/PROMOTIONS** | | | | | | | | | | | | | | | |
| 5650 · Board/Membr Awd/gifts | 279 | **787** | 67 | 0 | 0 | 500 | 0 | 0 | 0 | 0 | 0 | 0 | 220 | 0 | TOBY, Board gifts, MOTY, President |
| 5660 · Luncheon Drawing/Prizes | 150 | **300** | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 300 | 0 | 0 | prizes for Oct networking |
| 5699 · Misc Gifts/Prom/Flowers | 71 | **300** | 0 | 0 | 0 | 100 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | 25 | Misc gifts/flowers |
| **Total 5600 · GIFTS/PROMOTION** | **499** | **1,387** | **67** | **0** | **0** | **600** | **25** | **25** | **25** | **25** | **25** | **325** | **245** | **25** | |
| | | | | | | | | | | | | | | | |
| **5700 · INSURANCE** | | | | | | | | | | | | | | | |

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|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 5701 · Directors & Officers | 1,681 | **1,715** | 0 | 1,715 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5790 - Insurance - Comm Pkg | 1,886 | **1,742** | 0 | 1,742 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| **Total 5700 · INSURANCE** | **3,567** | **3,457** | **0** | **3,457** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | |
| | | | | | | | | | | | | | | | |
| **5800 · CONFERENCES** | | | | | | | | | | | | | | | |
| **5810 · International Conference** | | | | | | | | | | | | | | | |
| 5812 · Expenses | 236 | **200** | 0 | 0 | 0 | 0 | 0 | 200 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5813 · Hotel | 1,821 | **645** | 0 | 0 | 0 | 0 | 0 | 645 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5816 · Registration | 1,390 | **695** | 0 | 0 | 0 | 0 | 0 | 695 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5817 · Travel | 993 | **520** | 0 | 0 | 0 | 0 | 0 | 520 | 0 | 0 | 0 | 0 | 0 | 0 | |
| **Total 5810 · International Conf** | **4,441** | **2,060** | **0** | **0** | **0** | **0** | **0** | **2,060** | **0** | **0** | **0** | **0** | **0** | **0** | |
| | | | | | | | | | | | | | | | |
| **5820 · Leadership BAE Conf** | | | | | | | | | | | | | | | |
| 5822 · Expenses | 271 | **275** | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 275 | 0 | 0 | |
| 5823 · Hotel | 1,579 | **1,511** | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1,511 | 0 | 0 | |
| 5827 · Travel | 505 | **750** | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 750 | 0 | 0 | |
| **Total 5820 · Leadership BAE Conf** | **2,355** | **2,536** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **2,536** | **0** | **0** | |
| | | | | | | | | | | | | | | | |
| **5830 · S.W. Conference** | | | | | | | | | | | | | | | |
| 5832 · Expenses | 42 | **100** | 0 | 0 | 0 | 100 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5833 · Hotel | 1,689 | **1,829** | 0 | 0 | 0 | 1,829 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5836 · Registration | 2,550 | **4,050** | 0 | 0 | 0 | 4,050 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 9 registrations |
| 5837 · Travel | 927 | **783** | 0 | 0 | 0 | 783 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| **Total 5830 · S.W. Conference** | **5,207** | **6,762** | **0** | **0** | **0** | **6,762** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | |
| | | | | | | | | | | | | | | | |
| **5840 · Winter Business Meeting** | | | | | | | | | | | | | | | |
| 5842 · Expenses | 0 | **0** | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5843 · Hotel | 0 | **0** | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5846 · Registration | 0 | **0** | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5847 · Travel | 0 | **0** | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |

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|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Total 5840 · Winter Business Mtg** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | **0** | |
| | | | | | | | | | | | | | | | |
| **Total 5800 · CONFERENCES** | **12,003** | **11,358** | **0** | **0** | **0** | **6,762** | **0** | **2,060** | **0** | **0** | **0** | **2,536** | **0** | **0** | |
| | | | | | | | | | | | | | | | |
| **5900 · LUNCHEONS** | | | | | | | | | | | | | | | |
| 5901 · Location/Food | 14,132 | **18,835** | 2,900 | 2,785 | 0 | 3,300 | 0 | 1,800 | 1,800 | 0 | 2,100 | 2,150 | 2,000 | 0 | April at Colcord, Luncheons |
| 5902 · Luncheons -Other | 103 | **1,135** | 5 | 10 | 0 | 1,000 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | recpt for Chamberlain, nametags |
| 5903 · Speaker Fees/Expenses | 431 | **1,403** | 0 | 500 | 0 | 903 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | Feb speaker, air/hotel for Chamberlain |
| 5904 - Board/Committee Mtgs | (see above) | **2,219** | 135 | 115 | 109 | 400 | 120 | 120 | 120 | 120 | 120 | 120 | 120 | 620 | board mtgs, Chamberlain, trans board |
| **Total 5900 · LUNCHEONS** | **14,666** | **23,592** | **3,040** | **3,410** | **109** | **5,603** | **135** | **1,935** | **1,935** | **135** | **2,235** | **2,285** | **2,135** | **635** | |
| | | | | | | | | | | | | | | | |
| **5980 · MISCELLANEOUS** | 5 | **0** | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| **5990 · TAXES** | | | | | | | | | | | | | | | |
| 5992 · Tax Preparation & Filing | 407 | **350** | 0 | 0 | 0 | 0 | 0 | 350 | 0 | 0 | 0 | 0 | 0 | 0 | 1099/1096,form990 |
| 5995 - Federal Income Taxes | 0 | **0** | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 5999 - Taxes -State/Other | 0 | **0** | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| **Total 5990 · TAXES** | **407** | **350** | **0** | **0** | **0** | **0** | **0** | **350** | **0** | **0** | **0** | **0** | **0** | **0** | |
| | | | | | | | | | | | | | | | |
| **TOTAL EXPENSES** | **189,733** | **189,537** | **19,067** | **32,875** | **16,480** | **19,162** | **11,196** | **9,988** | **11,465** | **24,617** | **11,703** | **10,500** | **16,644** | **5,839** | |
| | | | | | | | | | | | | | | | |
| **NET INCOME** | **(3,427)** | **(3,367)** | **96,703** | **(29,570)** | **(32,960)** | **(13,407)** | **(7,636)** | **(5,258)** | **32,675** | **(13,022)** | **(8,808)** | **(4,825)** | **(5,929)** | **(11,329)** | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | (3,367) | |